



Enterprise
Investors

Pedersen & Partners
EXECUTIVE SEARCH

PRESS RELEASE

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Enterprise Investors becomes the lead sponsor of Regional MBI & MBO Club

Enterprise Investors - the largest and most successful private equity fund manager operating across CEE – has joined Pedersen & Partners as the co-sponsor of the only regional MBO and MBI Club. Enterprise Investors has over the last decade invested more than 750 Mio USD in CEE and has 1.1 Billion USD committed to the funds under its management.

The Club, which was founded in 2001 with initial support from Dresdner Kleinwort Capital, has changed its name to "**Enterprise Investors and Pedersen & Partners' MBI & MBO Club**". In connection with Enterprise Investors' entry, it has been decided to expand the Clubs geographical scope from 3 to 5 countries; In addition to Poland, Czech Republic and Hungary, the Club will also operate in Romania and Slovakia.

The Club is an informal network of a select group of successful directors and managers. The Club meetings are held a few times a year. Regardless whether a member completes a deal or not, the Club membership ensures the members are part of an exclusive network of high profile, influential managers. The Club meetings are a mixture of informal networking and structured presentations that can help members succeed with their MBI or MBO plans. The "MBI & MBO Club" members are also given access to an extensive network of useful contacts and advisors.

Membership is limited to a select group of outstanding directors and managers with the capability of becoming owners through an MBI or MBO. Interested managers are encouraged to obtain information about the Club and to apply for membership. Information about the Club can be found under the MBO & MBI section of Pedersen & Partner's web page www.pedersencee.com.

Jacek Siwicki, Managing Partner of Enterprise Investors comments: "MBOs/MBIs are already an established way of selling and buying companies in Western Europe and are starting to be seen in Central Europe. The aim of this Club is to help entrepreneurs with the skills and knowledge they will require to be successful in the MBO/MBI process."

Poul Pedersen of Pedersen & Partners, comments: "For the managers the Club is a win-win. It does not cost anything to become a member and completing a deal can fulfil the dream of a life-time. Also for members who don't complete deals the Club will be a benefit. It is a great networking forum with interesting and inspiring discussions".

Enterprise Investors has been managing a group of private equity funds that includes the Polish Enterprise Fund V, the Polish Enterprise Fund IV, the Polish Enterprise Fund, the Polish Private Equity Fund I&II and the Polish-American Enterprise Fund since 1990. The total capital committed to these funds amounts to \$1.1 billion. The fund invested more than \$750 million in Poland, Romania, Slovakia and Bulgaria, which makes it one of the largest foreign investors and the largest private equity group in the Central and Eastern European region.

Pedersen & Partners is an executive search firm advising on the recruitment of top and middle management in Central and Eastern Europe. The company provides executive search services out of its offices in Bulgaria, Croatia, Czech Republic, Hungary, Latvia, Poland, Romania, Russia, Slovakia and Turkey.

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