



## Enterprise Investors

### “MBI & MBO Club” Meeting Thursday, 2nd February 2012

Venue: Radisson BLU Hotel Tallinn, Rävåla Puiestee 3, Tallinn 10143, Estonia;  
Meeting Room: Copenhagen.

Registration: Admission free

Confirm attendance by 30<sup>th</sup> January to Evald Parni on: evald.parni@pedersenandpartners.com or  
Tel. +372 660 5941

#### Agenda

17.45 – 18.00	Arrival
18.00 – 18.15	News from the MBI & MBO Club and Pedersen & Partners <b>Evald Parni</b> , Senior Consultant and Country Manager, Estonia, Pedersen & Partners
18.15 – 18.30	News from Enterprise Investors <b>Sebastian Król</b> , Partner Enterprise Investors <b>Aleksander Wasiukiewicz</b> , Investment Director Enterprise Investors
18.30 – 18.50	“Baltic Restaurants – success story” <b>Aigars Kaugars</b> , Managing Director, <b>Anita Gleizde</b> , Finance Director,
18.50 – 19.15	Open discussions
19.15	Drinks, buffet, networking

**MBO & MBI Club** focuses on the issues and challenges facing ambitious managers who are planning to become company owners through a management buy-in (MBI) or management buy-out (MBO), and who need to secure the necessary capital. The club operates as an informal network of a select group of successful directors and top managers from Poland, Romania, the Czech Republic, Bulgaria, Slovakia, Lithuania, Latvia, Estonia, Ukraine and Hungary, and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings are scheduled to take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the club members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

#### **ENTERPRISE INVESTORS:** [www.ei.com.pl](http://www.ei.com.pl)

Enterprise Investors has been managing the largest group of private equity and venture capital funds in Poland and the Central Eastern European region with capital provided by major European and US financial institutions since 1990. Total capital committed to accumulated funds exceeds €1.7 billion. During many years of operations they have made significant investments in more than 120 companies, have floated 27 firms and have sold holdings in 91 companies at attractive rates of return.

#### **PEDERSEN & PARTNERS:** [www.pedersenandpartners.com](http://www.pedersenandpartners.com)

Pedersen & Partners is a leading international executive search firm. We operate 48 wholly owned offices in 45 countries: Albania, Armenia, Austria, Azerbaijan, Belarus, Bosnia and Herzegovina, Bulgaria, Canada, China, Colombia, Croatia, Cyprus, Czech Republic, Egypt, Estonia, Finland, Georgia, Germany, Greece, Hungary, India, Indonesia, Iran, Israel, Kazakhstan, Latvia, Lithuania, Macedonia, Moldova, Mongolia, Nigeria, Poland, Romania, Russia, Saudi Arabia, Serbia, Slovakia, Slovenia, South Africa, Spain, Turkey, Ukraine, United Arab Emirates, United Kingdom and Uzbekistan. Our values Trust - Relationship - Professionalism apply to our interaction with clients as well as executives. More information about Pedersen & Partners is available at [www.pedersenandpartners.com](http://www.pedersenandpartners.com)

#### **Baltic Restaurants:** [www.fazer.lv](http://www.fazer.lv)

Baltic Restaurants (formerly Fazer Amica in Baltic States) is the leading contract catering company in the Baltic countries, offering clients tailor-made service solutions. Baltic Restaurants has more than 100 outlets in Latvia and Estonia, serving daily more than 26'000 consumers. It operates cafes & restaurants in shopping centres, lunch restaurants, student restaurants, school and kindergarten canteens, elderly and social care catering, as well offers food delivery and party catering. Baltic Restaurants' target is to become the first choice for daily meals in each market.